

Presentation to MSD Event

Kampala, Tuesday 15th October 2019

**Resilient Efficient Agribusiness CHains
(REACH-Uganda)**

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REACH-Uganda

- Four year project ending September 2020.



Government of the Netherlands

- Total project budget Euro 15.2m (40% p/s)
- Targeting 40,000 farmers.
- 25 private-sector p'ships
- Targeting two crop value chains: potato, rice + ancillary crops
- Working in two regions in Uganda: Eastern and South Western.
- Working with CARDNO-EMG & KIT

The REACH-Uganda Project has two main interlinked project objectives seeking to increase Resilience at Household, Community, and Commercial level, utilizing a market systems methodology.

Objective 1: Agribusinesses, service providers and farmers benefit from better market system functions (market activities).

Objective 2: To enhance resilience and productivity of market-oriented farmers in the commodity value chains (pre-market activities).



Cardno

Where the REACH-Uganda Project Needed to Impact



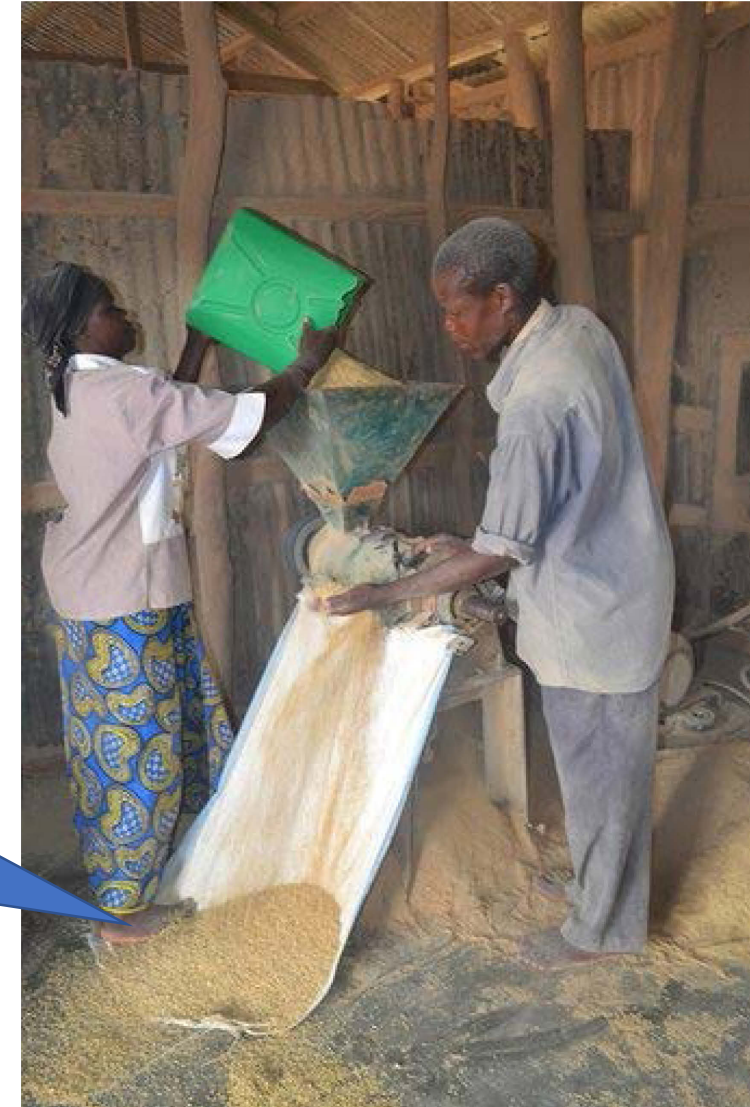
Average
yield @
baseline
0.6mt/acre

Harvested
rice, highly
heterogenous

Access to
finance a
limiting
factor



Reliance on
limited services
offered by small,
local, low-tech
millers



What's Our Strategy?

Diners Group Ltd. and Kibimba Ltd. FEWs training on good agronomic practices supplemented by the project.



Microfinance Support Center, targeting lending to rice growers. VSLAs and Saccos supported by the project.



Kibimba Ltd formal production of Wita9 rice seed.

GrainPulse Improving access to fertilizers. Spray Service Providers assisting with agrochemicals.

SWT Tanners, Kibimba Ltd, Dinners Group Ltd., St. Richard's Group of Companies increasing farmer access to high quality milling services.

Results by 2020: Scale and Sustainability

Specifics

- Total investment leveraged = \$5.9m (IFDC investment \$0.5m)
- 13,000 farmers access certified rice seed
- 18,461 farmers use multistage mills offering price premiums
- 500 farmers access credit at low interest rates (1% per month)

Aggregation

- # farmers reached: 19,316
- Full time jobs created: 187
- Additional income for partners/businesses: USD \$2,558,259
- Additional income at farmer level: USD \$1,486,549

Food security

- Yield increased from 0.6 MT to 1.74 MT per acre (34% achieving optimal yield).
- Rice sector F/S increased from 28% in 2017 to 37% in 2018
- 90% of rice is sold, only 10% for own consumption
- Other farmer-level engagement compliments the MSD, ancillary crops.



Thank You!