

Horti Nigeria

BUILDING A SUSTAINABLE & INCLUSIVE
HORTICULTURE SECTOR

At A Glance



Funded By:

Implemented By:



HortiNigeria At A Glance

HortiNigeria is a program funded by the Embassy of the Kingdom of the Netherlands in Nigeria, implemented from 2021 to 2025. Its goal is to develop a sustainable and inclusive horticulture subsector that contributes to food and nutrition security in Nigeria

Implemented by the International Fertilizer Development Center (IFDC) in collaboration with consortium partners—East-West Seed Knowledge Transfer (EWS-KT), Wageningen University & Research (WUR), and KIT Royal Tropical Institute (KIT)—HortiNigeria drives sector transformation through four strategic components:



Increasing Productivity and Income for smallholder vegetable farmers in Kaduna and Kano states.



Piloting Innovation and Enhancing Regional Diversification in Ogun and Oyo states.



Improving Access to Finance for Micro, Small, and Medium Enterprises (MSMEs).



Enhancing Sector Coordination and Facilitating Business-to-Business Linkages.

Operating across 25 Local Government Areas in Kaduna, Kano, Ogun and Oyo, HortiNigeria collaborates with various actors along the commodity value chains, focusing on crops such as tomato, pepper, onion, and okra, while also engaging with carrot, lettuce, cabbage, cucumber, sweetcorn, and watermelon to transform Nigeria's horticulture subsector.

Key Achievements

Since its launch in November 2021, HortiNigeria has sparked significant change, leading to sustainable improvements in crop production, productivity, income generation, value addition, access to finance, and market engagement.

Capacity Building:



Trained over **59,000** smallholder farmers in Kaduna and Kano, with a strong emphasis on women and youth.

Strengthened Agro-Dealers:



Enhanced the capacity of **67** agro-dealers through training on eco-efficient and business management practices.

Innovation Pilots:



piloted **18** innovations among entrepreneurial farmers in Ogun and Oyo states.

Productivity Gains:



Achieved a **92.6%** increase in productivity among targeted crops.

Supply Contribution:



Contributed **1 million** metric tons (MMT) to reducing Nigeria's supply gap.

Financial Empowerment:



Enhanced the financial capacity of over

122 MSMEs

Access to Finance:



Facilitated access to over **€470,000** in private finance.

Opportunity Identification:



Identified more than **300** business opportunities.

Partnerships:



Brokered over **25** Business-to-Business (B2B) partnerships.

Policy Advocacy:



Worked to improve gaps in policies related to soluble fertilizer importation, tomato policy, organic fertilizer, seeds, and road taxes

Insights and Voices from HortiNigeria

The real impact of HortiNigeria is best illustrated through the voices of smallholder farmers, agro-dealers, and agropreneurs who have benefited from the program across the intervention states.

Smallholder Farmer – Saudatu Abubakar:



Saudatu, a 29-year-old “I am proud of myself for being the first female cabbage farmer in my community, and more

importantly, I am happy about the knowledge I have acquired. I can see the impact on the crops on my farm. Now my daughter is looking forward to starting her cabbage farm in the dry season.”

Agro-Dealer - Abdulmajid Bututu:



Abdulmajid, a 51-year-old agro-dealer in Kano, expanded his customer base from 3,500 to 6,000 customers annually

after partnering with HortiNigeria. He credits the program's training on agro-input use and business management for his business growth.

Innovation and B2B in Ogun and Oyo - Eupepsia and Ecotutu



In Ogun and Oyo states, over 2,000 entrepreneurial farmers, primarily youth, were introduced to innovative

agricultural practices, with 652 adopting these innovations—well above the target of 500. The program also facilitated business opportunities, enhancing viability within the value chain. For example, Ecotutu, a company specializing in post-harvest loss reduction through solar solutions, connected with a soilless farming business champion in Ogun State to build a 20ft x 8ft x 8ft solar cold storage facility.

Financial Empowerment -

Buhari Muhammad Bello



Muhammad Sani, a farmer in Kano, received a loan of through a partnership with LAPO Microfinance Bank.

This financial support allowed him to invest in his farm during the dry season, boosting productivity and reducing labor intensity.

Policy Advocacy- Bulus Batchi:



Although immediate policy changes have yet to materialize, HortiNigeria is actively pursuing policies

related to soluble fertilizer importation, tomato policy, organic agriculture, seeds, and road taxes, demonstrating a commitment to long-term sectoral growth. Bulus Batchi, a desk officer at the Horticulture Unit of the Federal Department of Agriculture (FDA), remarked, "It is great to have a program like HortiNigeria working to strengthen platforms and mechanisms necessary to respond effectively during pest and disease outbreaks. A lack of such a platform devastated smallholder farmers and the tomato value chain in 2016 due to the wide infestation of Tuta absoluta. We do not want to see a repeat of these negative effects and will be committed to working with HortiNigeria moving forward."



OYO

LGA'S OF INTERVENTION

- AKINYELE
- IDO
- IBADAN NORTH-WEST
- LAGELU
- IDO
- SAKI WEST
- OYO WEST
- OGBOMOSO

OGUN

LGA'S OF INTERVENTION

- ODOGBOLU
- EWEKORO
- ABEOKUTA NORTH
- OBAFEMI OWODE
- ODEDA
- AGBOWA (EPE)
- REMO

KADUNA

LGA'S OF INTERVENTION

- ZARIA
- SABON GARI
- SOBA
- KUDAN
- KUBAU
- MARKARFI
- IKARA

KANO

LGA'S OF INTERVENTION

- BICHI
- TOFA
- MINJIBIR
- DAWAKIN TOFA
- DAWAKIN KUDU
- KUMBOTSO
- RIMIN GADO
- GARKO

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